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-F Scott Fitzgerald





Forward-Looking Statements

Certain information contained in the Offering Memorandum constitutes “forward-looking information” within the meaning of applicable securities laws, including, among other things, statements concerning future financial position, results of operations and forecasted future cash flows, statements concerning objectives and strategies to achieve those objectives, statements with respect to management’s beliefs, plans, estimates and intentions and statements concerning anticipated future events, circumstances, expectations, results of operations and performance that are not statements of historical facts. Forward-looking statements can be identified generally by the use of forward-looking terminology, such as “indications”, “objectives”, “may”, “will”, “expect”, “intend”, “estimate”, “anticipate”, “believe”, “should”, “plan”, “continue”, “aim”, “would”, “forecast”, “project”, “seek” or similar expressions or outcomes or events. In particular, certain statements in Item 1 – Use of Available Funds and Item 2 – Business of FSI Mortgage Fund Trust constitute forward looking information.

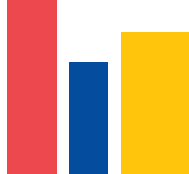
Actual results may vary from the forward-looking information contained in the Offering Memorandum as such information is subject to a variety of risks, uncertainties and other factors that could cause actual results to differ materially from expectations. Such forward-looking statements reflect management’s current beliefs and are based on information currently available to management. The forward-looking statements in this Offering Memorandum are not guarantees of future results, operations or performance and are based on estimates and assumptions that are subject to risks and uncertainties, including those described below under “Item 10 - Risks Factors”, which could cause actual results, operations or performance to differ materially from the forward-looking statements expressed or implied in the Offering Memorandum.

The forward-looking statements in the Offering Memorandum are based on numerous assumptions regarding the Trust’s present and future business strategies and the operations of the Trust which the Trust will operate in the future, including assumptions regarding the stability of target markets, that markets continue to provide the Trust with access to capital and the cost to fund its future growth and the Trust’s ability to operate on a profitable basis.

Although the forward-looking statements contained in the Offering Memorandum are based on what the Manager believes are reasonable assumptions, there can be no assurance that actual results, operations or performance will be consistent with these statements.

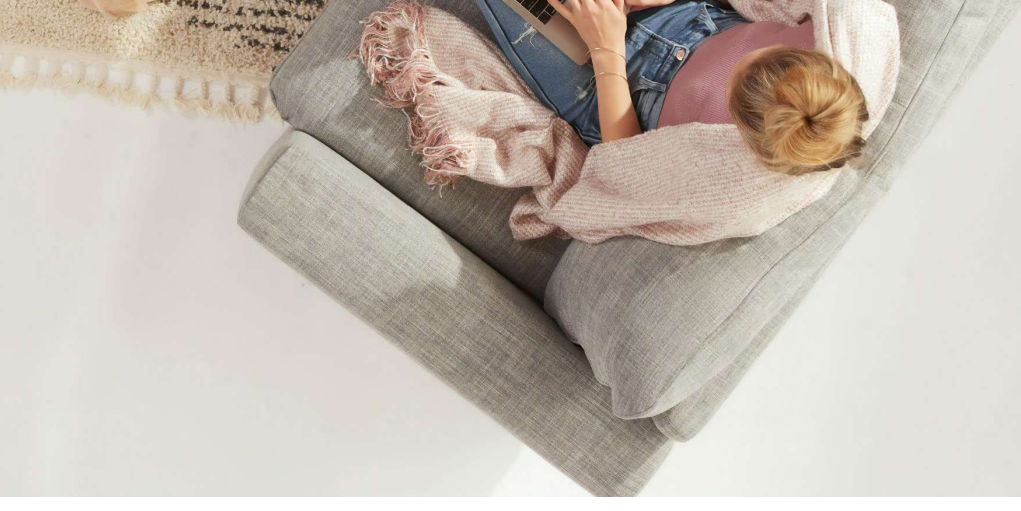
All forward-looking statements in the Offering Memorandum are qualified in their entirety by this forward-looking disclaimer. Without limiting the generality of the foregoing, the Offering Memorandum, and, except as required by applicable law, the Trust undertakes no obligation to update publicly or revise any such statements to reflect new information or the occurrence of future events or circumstances.

The following section of the Offering Memorandum contains forward-looking information. The discussion in this section is qualified in its entirety by the cautionary language appearing under the heading “Forward-Looking Statements” in the Offering Memorandum.



FSI Financial

- FSI Financial specializes in providing mortgage solutions for borrowers who face challenges qualifying for traditional financing.
- Many of these customers already have bank mortgages in place, but changes to their earnings/employment/credit rating make them ineligible to expand, re-finance or renew their mortgages.



Client Needs

- Many borrowers typically seek additional mortgage financing for home improvements, special purchases, educational expenses, or to help finance a new business or investment opportunity.
- Other borrowers may seek mortgage financing in order to consolidate other debt.



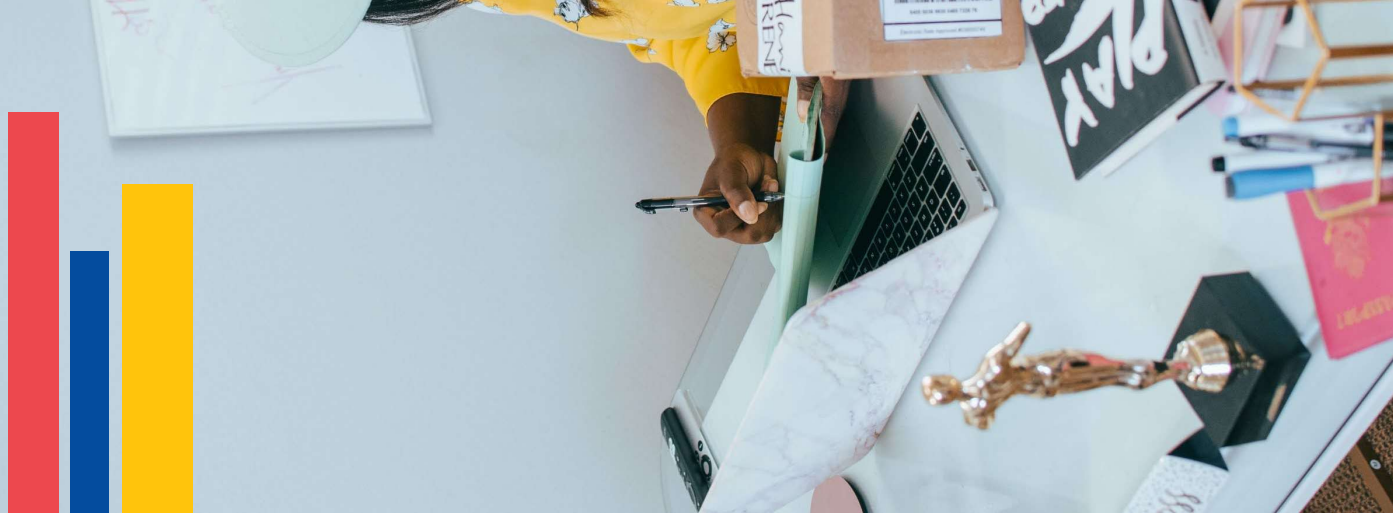
Alternative Mortgage Financing

- FSI Financial is an alternative mortgage lender that provides temporary short term mortgage financing for these borrowers until bank lending requirements are met and they can return to conventional mortgage financing.
- All FSI Mortgages have one-year terms.
- Borrowers are referred to FSI by their bank's credit officers, and then return to traditional financial institutions at the end of their FSI mortgage term.



Mortgage Qualification

- Mortgage qualification for banks is extremely strict, especially for individuals who are self-employed, or who have suffered hardships such as job loss, health issues or bruised credit. FSI is able to step in and provide a temporary financing solution for these situations.
- FSI thoroughly reviews and analyzes every applicant for our loans. We meticulously oversee the underwriting process by carefully assessing each borrower's financial capacity and the underlying property marketability.
- Our process includes formal property appraisals, strict debt-to-equity ratio limits, assessment and evaluation of a borrower's job and credit history, income level, and banking history.



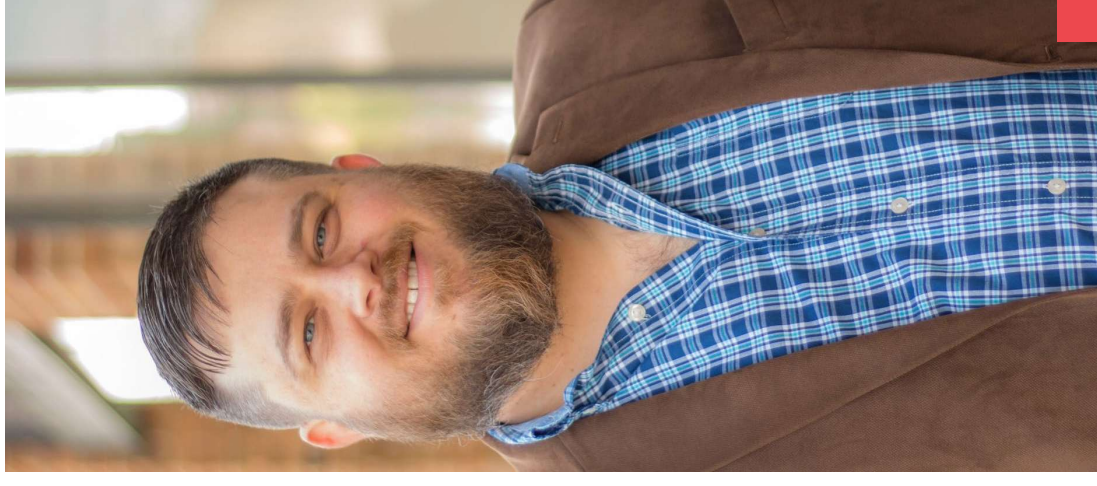
Credit Rehabilitation

- For borrowers who have accumulated high debt, or who have been impacted by recent economic downturns, an FSI Mortgage can act as a coordinated credit rehabilitation loan.
- Existing monthly payment requirements are reduced or eliminated, and monthly FSI mortgage payments are reported to the credit agencies. Positive credit agencies is valuable for individuals looking to rebuild or strengthen their credit profiles.
- Over the term of the mortgage, credit ratings can improve substantially.



Bob and Jill

- Bob and Jill had been clients with their existing financial institution for over 15 years with a stellar mortgage payment record.
- They decided to increase their existing first mortgage to complete some property upgrades, however their servicing was no longer in line to qualify because Bob had left his full-time employment to open his own business earlier that year.
- Their financial institution referred them to FSI to refinance their mortgage and get them the funds they needed to complete the renovations.
- After the one-year term was completed, they were able to transition back to their bank since Bob could meet the 2 year income history qualification for self-employed applicants.





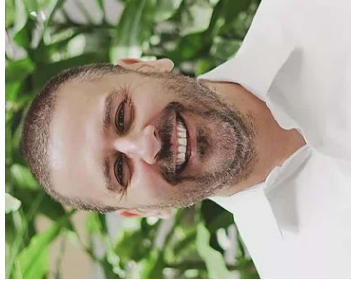
Thomas and Mary

- Thomas and Mary are long-time, upstanding clients of a financial institution with multiple products along with a credit card.
- When Mary became ill, Thomas used their credit card to pay for medication and hospital bills.
- Due to the high interest rates they wanted to consolidate all their debt into one payment, so they went to their bank for a second mortgage.
- Although they had been making their payments on time, their credit card limits had been reached which put them at higher credit ratios and their bank wasn't able to approve the second mortgage. They were referred to FSI to obtain a second mortgage to pay their debt and this approach put them in a better position to transition back to the bank after a year.

Executive Management Team



Alexander Yusuf is the President and Chief Executive Officer of FSI Financial and the co-founder of FSI Financial Services, a division of the LM Group of Companies. With over 20 years of experience in the private financial services sector, Mr. Yusuf has developed industry leading technology to evaluate and assess credit risk, safeguard the interests of private lenders. He is the architect of the company's corporate strategy, which includes the development and maintaining of partnerships with investors.



Hari Kalantzakos is Executive Vice President of FSI Financial and is a leader within the private lending industry. His career has included roles as financial advisor at both BMO Nesbitt Burns and Scotia Bank, after which he founded LM Financial Services, a division of the LM Group of Companies.. LM Financial Services has grown over a decade, growing to over \$95 million by 2017. Mr Kalantzakos has led the development of a robust system of business management that streamlines, organizes and cultivates the work-flow of the company, optimizing the process of selecting qualified borrowers. It has instilled confidence in hundreds of private lenders and ensured responsible and best practices from employees.

Investment Terms

- Minimum subscription amount: \$10,000 (flexible at Manager's discretion)
- Subsequent subscription amount: \$5,000 minimum (flexible at Manager's discretion)
- Eligible for registered accounts (RRSP, RESP, TFSA, RRIF, LIRA, LIF, etc.)
- Target return: 11% per annum (non-DRIP); with DRIP: 11.57% per annum
- Monthly distributions: Cash or Reinvestment (DRIP)
- Special distributions (if applicable) issued annually in February

Redemption

- Redemptions are processed as of the first (business) day of each calendar month (each a Redemption Date).
- Starting 30 days after initial closing, Unitholders may submit a Redemption Request for some or all of their units.
- Redemption Requests must be received at least 30 days prior to a (requested) Redemption Date.
- Refer to the Offering Memorandum for full details.



Risk Factors

Disclaimer

This is not a formal offering document. Prospective purchasers of this investment opportunity will be provided with a formal offering memorandum dated May 1, 2023 (the "Offering Memorandum") and will need to be qualified for investment prior to making any investment. No person has been authorized to give any information or to make any representation not contained in the formal Offering Memorandum. No securities regulatory authority or regulator has assessed the merits of the proposed offering or reviewed the formal Offering Memorandum. This investment opportunity is speculative and involves a degree of risk. There is a risk that any investment made will be lost entirely or in part. Only prospective investors who do not require immediate liquidity of their investment and who can afford the loss of their entire investment should consider this investment.

Investment Risks

No assurance of investment return
Past performance not a predictor of future results
Restrictions on redemption and transfer
Liquidity of Units
Speculative Investment

Business Risks

General Economic and Market Conditions
Liquidity of Underlying Investments
Low Rated or Unrated Debt Obligations
Interest Rate Fluctuations
Possible Effect of Redemption
Charges to the Fund
Valuation of the Fund's Investments
Expenses Ultimately Borne by the Unitholders
Portfolio Turnover Concentration of investments

Regulatory Risks

Securities regulatory risks
Lack of Independent Experts Representing Unitholders

Above items are a summary only, see "Item 10 - Risk Factors" in the Offering Memorandum for full details



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